Mr. Sameh Hegazy

MANAGING PARTNER

Mr. Hegazy is a Certified Public Accountant (**CPA**). He is also a current Member of the Egyptian Society of Accountants and Auditors (**ESCAA**); Fellow of the Scientific Society for Tax Legislation (**SSTL**) and Fellow of the Egyptian Association for Public Finance and Taxes (**ESP**).
He has extensive experience in corporate systems in the capital Markets Authority according to the requirements , and Application and commitments of the USA (**FATCA**), (**IFRSs**) and US (**GAAP**).

• Cairo, Egypt • Tel: +201003006649 • E-Mail: Sameh.R.Hegazy@gamil.com

Profile Summary:

Mr. Hegazy is a Certified Public Accountant (CPA). He is also a current member of the Egyptian Society of Accountants and Auditors (**ESCAA**); Fellow of the Scientific Society for Tax Legislation (**SSTL**) and Fellow of the Egyptian Society for Public Finance Taxes (**ESP**).

Specialty:

Mr. Hegazy is the - Managing Partner - in **Sams Capital** , with more than 18 years of experience he served a wide range of clients in various sectors including real estate, general trading and manufacturing companies, conventional and Islamic banks, investment companies, insurance, governmental entities and services organizations, listed and privately owned business.
Mr. Hegazy have accumulated significant exposure in audit, business consulting and non-audit assignments including internal audit, process reviews, development and review of procedures manuals, investigative assignments, human resources consulting, Operating Budgets, Financial, Analysis/Planning, Reporting, Accounting, Operational Policies, Procedure, Taxation TAX/VAT, Decision Support, Growth Strategy Development, Resource Management, Participate in the process of development, and implementing of ERP and Oracle system Problem Solving Techniques, Economic feasibility studies, processes in addition to productivity improvements, and change management. Economic Planning, Financial analyst, Risk Management, Investment Researcher or analysis, Banking, Education, Training, Finance/Economics, Governance, Government Sector, Decision Support, Planning etc.
He has extensive experience in corporate systems in the capital Markets Authority according to the requirements , and Application and commitments of the **USA (FATCA)** , **IFRSs** and **US GAAP** in A audit firms (**SAMS & AMER**) and listed company (**El MSRIA Group**).

Career Level:

Upper Management

Career Objective:

A challenging position in a well-managed organization that would stimulate me to exert my efforts and use my skills to reach my highest productivity, **A committed senior auditor With** an ability to generate and implement effective auditing procedures and also to evaluate accounting systems for efficiency. **Having a successful track** record of checking a company's financial records, bookkeeping and accounting methods to identify efficiency improvements that maximize an assignments profitability

Education:

1. First Unversity Degree: B .Sc	
Degree (1)	• **BS.C of Commerce,** Accounting / Auditing Major, May 2000. Minufiya University, Egypt;
Degree (2)	• **BS.C of Commerce,** Business Administration Major, May 2002. Minufiya University, Egypt;
Degree (3)	• **BS.C of Law**, May 2013. Minufiya University, Egypt.
2. Other:	
• IBM (Egypt "Cairo") Web Server Administration & Security Professional, E-bussiness E-Commerce;	
• Microsoft Diploma	
• In the process of completing "Certified Internal Audit (CIA) Qualification".	
3. Training courses, Workshops and professional certificates " Master – PHD "in the field of international commercial arbitration and dispute settlement.	

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Professional Experience (1):

I. SAMS Capital – "AUDITOR AND ACCOUNTING – Managing Partner - Accounting and Assurance Services & Consulting Financial Process Outsourcing / Business Incubation Services and Financial Process Outsourcing Services" Director of the Office of Audit and Accounting/Compliance Assurance Officer " (Egypt)

- SAMS Capital is a leading independently owned provider of investment management, accountancy, tax, corporate and financial advisory services to private clients, corporates, professional practices, and non-profit organisations. providing several lines of services as :
- Assurance Services (Internal and External Audit).
- Advisory Services (Financial, Tax, Business, Legal, and Actuarial advisory).
- Consulting Services (Management and Strategy Consulting).
- With office in the Egypt , our aim is to provide an innovative global service,
- SAMS Capital **has a wide MENA-based network of high net worth individual and institutional investors.**

➢ **Position: Managing Partner ,**
➢ **Period: From (April 2012) up to date**

I am Responsible For:

❑ **External Audit Assignments:**

The Audit is responsible for organising and overseeing audits in accordance with the annual audit plan, often managing a team of auditors to lead a portfolio of audits, ensuring effective planning, this will involve.

- Design audit objectives, logistics, schedules and scope Practice audit operations and analytical;
- Performing external audit services in accordance with the approved International Financial Reporting Standards (IFRSs), International Standards on Auditing for various Limited companies;
- Review planning and review as per the prerequisites of oversight in organizations, establishments and work worksheets as indicated by expert models and necessities;
- Review manuals and review quality control directions and archiving the review documents and worldwide benchmarks to guarantee the nature of usage, and it conveyed a decent level of polished skill and genuine;
- A survey of working papers and evaluate the sufficiency and adequacy of budgetary information and narrative control (wellbeing and security information, operation and administration, arranging and association) to create and actualize an arrangement, technique and examining strategies, issuing of money related explanations, government form;
- Guarantee that the review work papers incorporated a far reaching manual for the review plan and review targets and review confirmation as per appropriate gauges and controls;
- Deal with arranging and overseeing engagements with guaranteeing adherence to benchmarks and activity arranges as per the review program subject;
- Operation and review the exactness and quality limitations and auxiliary records and trial parities and budgetary proclamations identified with "money related position-salary articulation list change in property rights – explanation of money streams" with fitting clarifications and connections and to demonstrate their feeling reports;
- Full support for corporate pals, establishments and bodies that are liable to reviews and legitimate survey by issuing normal reports evaluate the execution;
- Use of controls and the applicable prerequisites and the laws and wellbeing, privacy and guarantee exact records kept for reviews; and
- Supervise, Mentor, and Train Auditors.

❑ **Internal audit assignments:**

- Determines whether the internal systems and controls are adequate and effective;
- Ensures that policies and procedures, appropriate laws and good business practices are followed;

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- Assists management in the effective discharge of their responsibilities;
- Works with the management to ensure that a system is in place which ensures that the major risks are identified and analysed on an annual basis;
- Review and report on the accuracy and timeliness of the financial as well as other information presented to the management;
- Carries out special investigations, reviews and management consultancies, Design, develop and implement an audit plan which fulfils the responsibility of the audit function;
- Participate and lead process and internal control improvement initiatives;
- Develop effective audit programs, identify audit issues, establish objectives and develop criteria for review area/activity;
- Lead sensitive and complex audits and investigations;
- Prepare reports detailing audit results;
- Develop recommendations for areas of improvement;
- Write reports documenting findings and follow up on recommendations to ensure implementation of the proposed suggestions;
- Complete audit reports for dissemination to management and ensure proper follow up of outstanding items and recommendations;
- Develop an understanding of entity's business, its internal control environment and evaluate business risk, control risk and the overall engagement risks from firm's perspective;
- Identifying the key risk at financial statements level and transaction level;
- Responsible for ensuring the every key issue and its resolution is reflected in the key audit documentation;
- Responsible for ensuring that the Audit Work Program is responsive to overall audit risk;
- Responsible for understanding the operations of the entities and developing precise expectations for analytical review;
- Conduct follow-up reviews to determine the adequacy and timeliness of the implementation of audit recommendations (internal and external) ; and
- Provide advice to management on the adequacy, effectiveness and efficiency of internal control procedures, accounting procedures, custody of assets and security.

❑ International Arbitration:

- Work in mediation cases in the money related part and prescribe assertion proviso in contracts between our clients and merchants with different gatherings as a viable other option to depend on the customary courts to end the debate that especially may emerge between them;
- Business assertion aldoliovk the Egyptian discretion law 27 of 1994, as per the intervention law States of United Nations determination 98/31 15/December 1976 mediation tenets of the United Nations Commission on worldwide exchange law;
- From the date of 2009/5/1-2011/1/1 in scientific skill; and
- From the date of 2011/1/1 to 5/20/2013 Adviser for global business assertion.

❑ Consulting:

- The Office is doing a feasibility study and a credit for new projects or existing studies to obtain financing from banks.
- The office job bank reconciliations of schedule debt with banks and access to the most appropriate way to end the problems of credit and repay the loan with less interest computed;
- Ability in risk administration and Extend risk and operational contracts to keep up business congruity with benefit;
- Administration of interior emergencies and bumbling for establishments and organizations;
- Accentuation on operational control forms and the advancement of risk based inward review arrange and direct their usage;
- Lawful counseling administrations to customers through the drafting and finish of agreements and adjust and check drafted and recorded and revealed;
- Check the don't struggle with the guidelines of the association;

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- Setting up organizations, extraction as per general exchange law – 159 of 1981 / law – 72 of 2017;
- Prepare the founding companies of all types and recording contracts;
- The establishment of the commercial register of companies and Refurbished;
- Open tax files and the renewal of the card tax;
- Perform tax return and I was attend front of tax internal committee, tax appeal & courtand VAT;
- Dealing with the Investment Authority and the Chamber of Commerce and the interests of companies and economic court;
- Preparation annulment of contracts and closure of companies and closing tax files, etc;
- Perform Broad Risk Assessment Covering : Governance, Operational, Financial and Compliance.
- Get ready financial practicality concentrates affirmed for new ventures and existing undertakings proposed to increment beneficial limit, examine and decide ROI;
- Discourse of credit and hazard administration of saves money with achievability examines for ventures and budgetary articulations translated influence to the dissolvability of the customer;
- Audit the application conditions for giving advances as indicated by the agreement with various banks and other managing an account furthermore credits;
- The work and audit the timetables of obligation administration for bank loaning;
- Vital making arrangements for customers "investigation of the portfolio and separate confronts financing and Bank renegotiating ";
- Change of the regulatory structure for privately owned businesses, and raise the adequacy of inside interchanges;
- Survey operational plans and projects connected and judge the achievability of putting resources into offices and organizations;
- Specific admonitory administrations and money related investigation;
- Provide business advisory and consultation services to the management; and
- Committees Charters : Executive, Audit and Risk, Investment and Nomination and Remuneration.

Professional Experience (2):

AMER OFFICE, Public Accountants & Consultants“ (Egypt)

Amer is a professional services, Egypt. It is one of audit Firms providing several lines of services as,

- Assurance Services (Internal and External Audit);
- Advisory Services (Financial, Tax, Business, Legal, and Actuarial advisory);and
- Consulting Services (Management and Strategy Consulting).

➢ **Position: Chartered Accountant/ Senior Auditor** (**Assurance & Advisory Business Services**)
➢ **Period: From (June 2006) up to (April 2012)**

Responsibilities:

❑ **External audit assignments:**

- Oversaw and planned the work of tens staff auditors, providing mentoring and coaching. Conducted internal and external audits for a wide variety of group of companies including banking, financing, industrial, services, distribution, construction companies, and non-profit organizations;
- Analyzed financial statements to identify trends and anomalies in financial data.
- Effectively resolved accounting issues and treatments;
- Work to prevent businesses from becoming liable or not following regulations and standards and identifies control gaps and opportunities for improvement;
- Identify operational risks and inefficiencies, as well as opportunities for product, service, market and strategic optimization or development;
- Managed and executed a proactive continuous risk assessment process focusing on emerging risk throughout the corporation;
- Revise procedures, reports periodically to identify hidden risks or non-conformity issues;
- Draft, modify and implement company policies;

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- Assess the business's future ventures to identify possible compliance risks;
- Review the work of colleagues when necessary to identify compliance issues and provide advice and training; and
- Providing management consulting for companies and institutions.

❑ **Internal audit assignments:**

- Review internal controls over specialized processing cycles;
- Evaluated the effectiveness of internal control policies and influence best practice change by utilizing root cause analysis of audit results across multiple units;
- Evaluate accounting and other operating systems to determine their effectiveness and efficiency.
- Identify audit issues and develop recommendations;
- Conduct investigations of suspected improprieties in a confidential and professional manner.
- Develop recommendations for areas of improvement;
- Write reports documenting findings and follow up on recommendations to ensure implementation of the proposed suggestions;
- Complete audit reports for dissemination to management and ensure proper follow up of outstanding items and recommendations;
- Monitor the accounting system and check its authenticity;
- Evaluate the efficiency of controls and improve them continuously; and
- Conduct or direct the environmental audits and internal investigation of compliance issues and Provides support to the company's anti-fraud programs.

Main achievements include:

- Preparing noncompliance and GAAP Reports to the management;
- Setting up the annual Risk Management Business Plan;
- Establishing and updating the Group's policies and procedures covering the following departments;
- Organization Manual (Organization Chart / Top management Roles and Responsibilities);Authority Matrix; Corporate Governance; Strategic Planning Policies and Procedures Manual; Accounting and Finance Policies and Procedures Manual; Administration Policies and Procedures Manual; Investment Policies and Procedures Manual; Public Relations & Media Policies and Procedures Manual; Warehouse Policies and Procedures Manual; Tender and Contracts Policies and Procedures Manual; Purchasing Policies and Procedures Manual;
- Review, update, approve and implement new budgeting and reporting system for all municipalities (Public sector)
- Improve IT system to mobilize more and sound management reports and related analysis;
- Conduct detailed feasibility studies for income generating projects;
- Set up partnership framework between private sector and public sector organizations; and
- Financial reporting as may be required.

Professional Experience (3):

III. AMER OFFICE, Public Accountants & Consultants" (Egypt)

Amer is a professional services, Egypt. It is one of audit Firms providing several lines of services as,

- Assurance Services (Internal and External Audit);
- Advisory Services (Financial, Tax, Business, Legal, and Actuarial advisory);and
- Consulting Services (Management and Strategy Consulting).

➢ **Position: Chartered Accountant/ Auditor** (External Audit and Special Assignments) **Assurance & Advisory Business Services**

➢ **Period: (October 2001) up to (June 2006)**

Responsibilities:

❑ **External audit assignments:**

- Oversaw and planned the work of two or three staff auditors, providing mentoring and coaching. Conducted internal and external audits for a wide variety of group of companies including banking, financing, industrial, services, distribution, construction companies, and non-profit organizations. Evaluated the effectiveness of internal control policies concerning the preparation of financial statements and recommended areas of

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improvement. Analyzed financial statements to identify trends and anomalies in financial data. Effectively resolved accounting issues treatments.

I am Responsible For:

- Design audit objectives, logistics, schedules and scope Practice audit operations and analytical.
- Planning, execution and finalization of all areas of the audit assignment for manager or partner review, seeking input for areas of concern and judgment.
- Performing overall planning and understanding stage and develop the Risk register, Risk Matrix and Risk Assessment.
- Document overall understanding of company's Industries, Operations, Internal Controls and Financial Cycles.
- Collect and corroborate audit evidence and applying analytical procedures
- Assess the audit findings and initiate corrective measures to ensure effectiveness in financial system of operations.
- Preparation and issuance of consolidated and standalone financial statements or Internal Control Reports (if applicable) for the Manager and/or Partner review clearly highlighting issues and providing potential solutions to issues identified.
- Inspecting and defeat challenges and evaluating that may confront commentators influencing due date finishing reviews and review and control to view form of the money related explanations and the important records.
- Executing new procedures and bookkeeping systems and important enactment.
- Internal controls and drafting recommendations to the management and those charged with governance regarding the improvement in entity's control environment.
- Assist the management in risk assessment to heighten awareness of major exposures and loss potential and suggest practical ways to manage or avoid them.
- Keep up-to-date with any changes or planned changes to accounting standards and other pronouncements to understand their impact on the assignment from planning to finalization.
- Assessing adequacy of accounting system.
- Gathering and evaluating audit evidence.
- Review financial statements with ratio analysis and draft the management letter.
- Preparing financial statements, balance sheet, profit & loss account, cash flow statement, statement of changes in equity, receipt and payment account etc.
- Workout the depreciation of fixed assets as per organization's depreciation policy.
- Drafting the Management Letter with recommendation.
- Review of Internal control and suggestions for improvement.
- Preparing Management Recommendations Letter regarding the improvement of internal controls and professional practice to improve the weakness points in his internal control.
- Solidification of different money related reports and bookkeeping records save resource and consumption investigation of coordinating records.
- Designing of Cost Accounting System.
- Investigation of money related bookkeeping records and other monetary reports to survey exactness and coordinating the criteria.
- Investigation and suggestion and changes in inner review controls and working techniques and inward control frameworks.
- Outside and interior review administrations and risk counseling.
- Planning and issuance of assessment reports impose examination.
- Audit day by day operations exercises on costing and stock administration that keeps running as indicated by the way of the organization's action and measures.
- Perceive the way that the money related circumstance of the endeavor and judging the execution of administration productivity and assessing the monetary and working arrangements.
- Proclamation of advancement and undertaking level in the private segment which has a place with him and to help with settling on choices on control and assessment.
- Presenting quality frameworks and administration forms.

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- Examination of monetary income expenses and duties patterns operations consumptions for activities and future incomes.
- Create systems and inward and outer controls to finish the usage of corporate administration forms.
- Wrote management letters and prepare appeals for tax authorities.

Consulting : This service is provided to clients who need financial advices and assistance in designing control systems. This service includes : Designing of the internal Control system & Accounting cycles & Designing of Cost Accounting System and Training the clients' employees.

Professional Experience (4):

EL MESRIA Group –"Egypt Company" ("Egypt")

- **Position: Group Senior Financial Analyst**
- **Period: From (August 2000) up to (October 2001)**

Responsibilities:

- Develop and oversee control systems to prevent or deal with violations of legal guidelines and internal policies;
- Evaluate the efficiency of controls and improve them continuously;
- Revise procedures, reports periodically to identify hidden risks or non-conformity issues;
- Draft, modify and implement company policies;
- Assess the business's future ventures to identify possible compliance risks;
- Review the work of colleagues when necessary to identify compliance issues and provide advice and training;
- Acquire necessary debt and equity financing for development activities
- Oversee all property management functions (budget , capital expenditures , repair , rent)
- Review financial status of all subcontractors and vendors and determine creditworthiness and risk with each;
- Keep abreast of regulatory developments within or outside of the company as well as evolving best practices in compliance control; and
- Prepare reports for management and external regulatory bodies as appropriate.

Key Achievements:

- Preparing noncompliance and GAAP Reports to the management.
- Setting up the annual Risk Management Business Plan.
- Establishing and updating the Group's policies and procedures covering the following departments.
  Organization Manual (Organization Chart / Top management Roles and Responsibilities);
- Authority Matrix;
- Corporate Governance;
- Committees Charters;
  - Executive Committee Charter;
  - Nomination and Remuneration Committee Charter;
  - Audit and Risk Committee Charter;
  - Investment Committee Charter;
- Strategic Planning Policies and Procedures Manual;
- Accounting and Finance Policies and Procedures Manual;
- Administration Policies and Procedures Manual;
- Human Resources Policies and procedures Manual;
- Investment Policies and Procedures Manual;
- Fixed Assets Policies and Procedures Manual;
- Health and Safety Policies and Procedures Manual;
- Public Relations & Media Policies and Procedures Manual;
- Warehouse Policies and Procedures Manual;
- Information Technology Policies and Procedures Manual;
- Information Technology Security Policies and Procedures Manual;
- Tender and Contracts Policies and Procedures Manual;
- Purchasing Policies and Procedures Manual; and
- Leasing Policies and Procedures Manual.

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Major Area Of Experience:

Holding;	Constructions;	Non-Profit Organizations;	Education;
Oil & Gas;	Manufacturing;	Medicines and health care;	Financial Institutions;
Media;	Industrial Companies;	Social and Sports Club;	Securities / Brokerage;
Energy;	Shipping;	Information Technology;	Agriculture;
Logistics;	Telecommunications;	Transportation;	Pharmaceuticals;
Advisory services;	Retail/consumer products;	Private equity; and	Real Estate & construction.

MY PROFESSIONAL VALUES ETHICS:

- ❑ We Believe that the Integrity is the Key Word of Our Success;
- ❑ We Believe Respect and Relationship Building is the Beating Heart of the Community;
- ❑ We Are About Partnering to Create Powerful Community Builders;
- ❑ We Are About Communication With People. That's Why We Care About Each Other;
- ❑ We Are One Teamwork. One Community;
- ❑ We Are Emphasis on Our Diversity to Create Global Mindset;
- ❑ We Are Never Getting Satisfied. We Constantly Strive to Continuous Learning;
- ❑ We Are Passionate About What We Do, We Know No Other Way.

❑ Quality first

- Know your customers;
- Deliver what matters; and
- Make decisions with IFRS.

❑ Be courageous

- Own your actions, successes;
- Take calculated risks; and
- Act with transparency.

❑ Empower work

- Lead, empower and trust;
- Play to everyone's strengths; and
- Work across boundaries.

❑ Unleash potential

- Expect greatness;
- Lead and set clear expectations; and
- Seek, provide and act on feedback.

RESEARH INTEREST:

- Develop Work Systems According to international standards and global systems.
- Quality Management Audit systems.
- Management Of Audited Systems environment.
- Quality Systems Auditing.

CORE CAPABILITIES:

Office Management;	Income & Expenditure Control;	Taxation & Legal/Statutory Compliances " TAX / VAT";
Internal Control;	Ratio/Variance/Revenue Analysis;	
Audit Management;	Establishment of Branch Office;	Negotiation and dealing with confrontation;
Accounts Finalization;	Costing/Pricing Structure;	
Bank Reconciliation;	Administrative Support;	Strategic Financial Planning/Administration;
Documentation/MIS;	Performance Optimization;	
Investment appraisal;	Training and Development;	Developing board committee relations (beyond audit committee);
Financial Analysis;	Financial Budgeting;	
Financial modelling;	Monthly_KPIs/variance analysis;	Cost reductions and efficiency reviews;
Credit Control;	Developing outside contacts / networking with the professional community.	

Services : External Auditing, Initial Public Offering, Internal Auditing, Risk Advisory, Consulting, Audit & Assurance, Legal Advisory, International Tax, Business and Financial Policies & Procedures, Financial Feasibility Assessments, Strategic Planning, Business Valuation, Financial Valuation, Transaction Support, Corporate Restructuring, Mergers & Acquisitions, Litigation & Arbitration Support, Financial Process Outsourcing, Local Direct & in Direct Taxation.

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HONOURS AND AWARDS:

- Certificate of honor and appreciation of: Sports Committee for insurance and pensions on effort in reviewing and auditing the financial statements of the Commission for public sector financial statements on 30/06/2014 & 30/06/2015.
- Honoring of several companies in different areas.

PROFESSIONAL CONSULTANCIES:

- Financial consultant, Accounting and legal to many industrial holding organizations and business and administration.
- Financial controller For corporations and limited liability companies by the Ministry of finance.
- Expert preparation Of incorporated preparing bundles in the money related , bookkeeping frameworks and accounting systems.
- Several consulting And studies for many commercial and industrial projects.
- Logistics and Supply Management.
- Plan monetary attainability Contemplates and money related assessment for some ventures.

SERVICE ACTIVITIES:

- Member of the Board of Trustees of the international Arabic law provinces of the Delta.
Coordinator and Member of the Arab Union "Quesna" Center to protect intellectual property rights.

PROFESSIONAL ASSOCIATION MEMBERSHIPS:

• Port with the General Authority for speculation and free zones "under organizers/money related controller.	GAFI الهيئة العامة للاستثمار والمناطق الحرة	• Screen and receive Donor reserves organizations budgetary division.	وزارة المالية سجل المحاسبين والمراجعين
• Public Accountant, Egyptian Accountants and Auditors register, Finance Ministry.	وزارة المالية سجل المحاسبين والمراجعين	• Successfully passed The register of accountants and auditors of Egyptian financial department codes.	وزارة المالية سجل المحاسبين والمراجعين
• Full Fellowship Egyptian Association of public finance and taxation.		• Full Fellowship the scientific society of tax legislation.	
• Prepare for membership Of the Egyptian society for political economy, statistics and legislation.	THE EGYPTIAN SOCIETY OF POLITICAL ECONOMY, STATISTICS AND LEGISLATION	• Trade Union Member Division of accounting and auditing "active membership".	SYNDICATE OF COMMERCIAL PROFESSIONS

• Member of the Egyptian Society of Accountants and Auditors.

COURSES And PRESENTATION IN PROFESSIONAL SEMINARS:

A: Courses:
Accounting (International and Egyptian Standards); Advanced Accounting; Auditing (International and Egyptian Standards); Advanced Auditing (International and Egyptian Standards); Risk management; Independence & Ethics; Managerial Accounting; IFRS; Cost; Taxation; Laws; Accounting Information system; Auditing financial Statements according to international; Advanced Economic feasibility studies; and Assisted Audit Techniques.

B: Professional Training & Workshop:
In-house workshops & training sessions Readiness, association and supervision of specific preparing programs And through workshops with Office : IFRSs Updates; Go Audit I , II ; TAX / VAT; Team Manager I , II; courses in Essentials of Islamic Banking Investment and Risk management; Essentials of financial Analyses; Essentials of Economic researches; Marketing Strategies in the competition environment; New Projects feasibility study and the extensions for the existence projects; Establishments of global review measures review; Present day measures

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He has extensive experience in corporate systems in the capital Markets Authority according to the requirements , and Application and commitments of the USA (**FATCA**), (**IFRSs**) and US (**GAAP**).

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for inner review; MS Excel program and business applications; Planning, execution and assessment of ventures by BOT framework; Spending plans and execution as an apparatus for arranging and representing execution; Representing stock and control and capacity cost diminishment procedures; Narrative credits, in light of the global guidelines of the International Chamber of Commerce; Coordinated money related investigation and monetary reviews; Representing contracts in the light of global bookkeeping gauges; choices of budgetary arranging — money related usage choices of monetary control; Corporate bookkeeping as indicated by global bookkeeping gauges; Cutting edge utilizations of CNC bookkeeping; and Casing and utilization of authoritative bookkeeping.

■ CORE COMPETENCIES AND MANAGEMENT SKILLS:

- Participate in the process of development, and implementing of ERP and Oracle system
- Ability to build excellent relationships with stakeholders.
- Ability to deliver change and process improvement.
- Ability to function well in a team-oriented environment
- Working to support Senior Management to fulfil reporting requirement
- Working to support the business functions as a financial partnership
- Depend the Balanced Scorecard Approach in implementing critical success factors and KPIs and measuring the results to evaluate the management performance.
- Exploit the time management to support the Finance Team to meet the deadlines and to achieve the targets of Balanced Scorecard and Performance Development Review.
- Follow-up abilities and give sentiment and assessment And Ability to work under stress to meet deadlines.
- Great capacity to manage information inspecting and information authoritative and lawful activity.
- Capacity to create and actualize systems to advance proficient generation effectiveness and quality.
- Key thinking and activity and take after improvements and methods for advancement and enterprise.
- High capacity in the management of individuals and groups and negotiating power with internal and external stakeholders and provide recommendations and proposals to the administration.
- Excellent communication skills both verbal and written And Motivating team leaders to do better.
- Interpersonal skills and a collaborative management style.
- Open to direction and Collaborative work style and commitment to get the job done.
- Put the bases and criteria for professional work.
- Accuracy and attention to detail, reliability and confidentiality.
- Working under pressure and strictly adhering to deadlines for completion of work.
- Rapid learning of financial and technological developments and its implementations.
- Solid track record of providing accurate work reports and financial statements.
- Analytical approach to work - Good IT skills – Dependability - High numeracy and sound technical skills.
- Integrity - Good communication and presentation skills.

■ Computer Skills:

- Professional usage of Microsoft Office; (Word, Excel, PowerPoint, Outlook and Visio) Expert Microsoft office Excel
- Accounting and Audit software ; and
- Familiar with Sage 300 ERP, Sage X3, SAP and Oracle information Systems.
- Internet applications.

■ Languages:

- Arabic: Native language;
- English: Fluent in speaking, reading & writing.

■ Personal Information:

- Birth date: 1 Julj 1978.
- Marital status: Married.
- Nationality: Egyptian.
- Place of birth: Saudi Arabia - “Shaqra”.
- Number of dependents: Two Baby's.

Mr. Sameh Hegazy

MANAGING PARTNER

Mr. Hegazy is a Certified Public Accountant (**CPA**). He is also a current Member of the Egyptian Society of Accountants and Auditors (**ESCAA**); Fellow of the Scientific Society for Tax Legislation (**SSTL**) and Fellow of the Egyptian Association for Public Finance and Taxes (**ESP**).
He has extensive experience in corporate systems in the capital Markets Authority according to the requirements , and Application and commitments of the USA (**FATCA**), (**IFRSs**) and US (**GAAP**).

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Personal Hobbies:

- Reading: (Adore to read books and watched movies what are based on a true story).
- Travel: (Kuwait - Kuwait / UAE-The Seven Emirates / Oman-Muscat/ USA-Florida /Turkey-Istanbul)

DECLARATION:

Consummate "outside the box" thinker with keen business acumen in mapping financial needs and thereby formulating long term/short term strategies to facilitate achievement of the organization's objectives. Proven ability to achieve financial discipline and enhance the overall efficiency. Fully conversant with laws related to finance and accounting. Delivered strong and sustainable revenue/income gains with equal expertise in capturing cost reductions through process redesign and performance management. Key competencies in structuring and implementing innovative administrative policies/procedures to generate undivided commitment & dedication among the team members,

With I have Experience financial accounting standards and auditing and supervision costs and financial consulting and corporate management (commercial & industrial); Experience in developing financial control systems and internal control procedures and chart of accounts and documentary courses and corporate book and software review; Experience in developing systems for reports and financial statements (income statement/balance sheet/cash flow/costs/property rights); Experience in assessing projects and profit planning discretion and evaluate the growth rate for companies and funds management; High capacity in the management of working capital and cash flow movement and distribution of cash assets and operational (duty cycle); Financial planning and financial analysis and budgeting discretion and determine the necessary funds to run; Participation in investment decisions and examine how efficient distribution of cash operations; Skills in management and administration, financial planning and analysis and structuring of capital and funding decisions and investment study; Consulting and financial and technical recommendations for funding decisions, investment and capital restructuring; Managing sources of funds and optimal distribution on the uses and operation funds efficiently; Design document control programs; Superior IIA , IFRSs and US GAAP knowledge; Meticulous accounting skills and knowledge of procedures and accounting practices, and with awareness of updates.

References:

Sams Capital for finance Consultants and Chartered Accountants
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E-mail: samscapitalofficial@gmail.com

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E-mail: Amer@amer.com

EL-Masrya
Address: New Cairo – Egypt
Tel. : +2 02 26 41 349
E-mail: ranyamorad3@gmail.com / ranyamorad3@elmasrya.com

- **Have extensive experience in corporate systems in the capital Markets Authority according to the requirements , and Application and commitments of the USA " FATCA".**

- **Well organized individual with initiative, versatility, adaptability & willingness to tackle new responsibilities, The work of an Audit ultimately helps companies their obligations to international and government compliance.**

NOTICE PERIOD (AVAILABILITY TO JOIN): ONE MONTH

- **Furnished upon request.**

Best Regards,,,